

**TINE HANSEN-TURTON, MGA, JD, FCPP, FAAN**

**Curriculum Vitae**

**Office Address:**

**Woods Services, Inc.**

**40 Martin Gross Drive**

**Langhorne, PA 19047**

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**SUMMARY OF ACCOMPLISHMENTS**

*Tine Hansen-Turton is a seasoned and successful Healthcare and Human Services Executive with 20 years of experience in C-suite executive leadership, serving in CEO, CSO and COO roles throughout her career in Nonprofit, Private and Government Organizations. She has both founded and leads several nationally recognized health, human services, and education companies and trade associations, and has secured close to a billion dollars in new business. She is a founder and publisher/facilitator of a social impact/innovation journal and incubator lab. Tine Hansen-Turton is known for her passion to successfully advocate for and serve the most vulnerable people with complex needs, challenges and disabilities. She has tremendous content expertise in Healthcare, Health and Human Services Administration, Disabilities and Behavioral Health, Public Health and Education. She has developed many innovative health care programs and business models (i.e. retail clinics and nurse-led care) throughout her career, including starting dozens of non-profits and private businesses and organizations, i.e. the popular retail clinic industry association, She is experienced in corporate strategy, business development, growth and operations, operational and corporate financial turnaround, Start-Ups, program implementation and scaling, as well as national and global consulting. She has created hundreds of strategic partnerships, Joint Ventures and M&A business, including healthcare financing, managed care and outcomes-driven public/private partnerships. She is also seasoned in healthcare policy and regulatory development and state, federal and global systems change. Through her leadership and expertise, she has grown all the organizations she has led, including tripling the size of her current agency.*

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**SUMMARY OF CORPORATE SKILLS & EXPERTISE**

- Provide day-to-day leadership, operations and management support and responsible for P&L of a \$340+ million large complex multi-service health and human services organization; including working in partnership with key back-office functions like Finance Department, Direct Service and Treatment, Human Resources, Support Services, Information Systems and Quality departments to ensure the effectiveness of the delivery of clinical care services and management of extensive contracts with third party providers.
- Lead strategic planning and implementation efforts; including working in partnership with senior leadership to develop innovative new programs and services, manage operations, strategic plans, operating budgets and Capital Expenditure Plans.
- Lead corporate business development strategy, communication and implementation of effective growth strategies and processes; including the development, implementation and execution of new profitable business, management contracts and service lines.
- Support local, regional and national collaborations and partnerships, including development of third-party insurance and government relationships and funding models; evaluate and secure potential M&A activity, joint ventures, and partnerships and lead the associated due diligence process.
- Develop and implement successful plans to improve administrative and operational systems and overall infrastructure, processes, and personnel designed to accommodate the rapid growth of the organization.
- Responsible for consumer marketing, referrals and community marketing growth of existing and new programs.
- Responsible for implementing evidence-based models of care, quality oversight, measurement and effectiveness of programs and services; including local, state and federal compliance, accreditation and licensing authorities.
- Responsible for system metrics and accountabilities for the organization and staff, including evaluation of staff based on performance.
- Motivate and lead a high performing senior management team and known for attracting, recruiting and retaining through mentorship and education support a strong motivated staff.
- Support corporate visibility and education at local, state, national and in some cases global levels through public speaking and advocacy, local and national media and authorships.

**PROFESSIONAL EXPERIENCE**

October 2016 – **WOODS SERVICES, INC.**

Langhorne, PA

Present

*President and CEO*

Provider leadership and management of corporate strategy, business development and M&A for a complex health and human services organization and its foundation as well as affiliate organizations, which have collectively a budget of over \$340 million, as well as over 6,000 employees and 22,000 clients. Responsible for guiding the organization through a strategic planning process resulting in a plan which is transforming Woods Services into a population health management organization for people with intellectual disabilities, behavioral challenges and medical complexities. Reorganized services to be aligned with the health care sector,

including launching the first Patient-Centered Medical Home for people with IDD in the region. Responsible for guiding policy developments which will improve services and quality of life for people with disabilities, including increased access to integrated primary and behavioral health care, and improved service delivery models using a population health approach.

September 2015 - **PUBLIC HEALTH MANAGEMENT CORPORATION** Philadelphia, PA

October 2016 *Chief Operating Officer*

Provided day-to-day oversight, leadership and management of corporate strategy, operations, business development and M&A for a nationally-recognized leading public health institute and complex health and human services organization and its foundation, with over 2500 employees, 310 programs, 70 locations and 350,000 clients, generating annual revenues in excess of \$220+ million. Had direct oversight over all of PHMC's development and operations (Health and Human Services, including health promotion, behavioral health and addiction services through outpatient and residential treatment, and a network of five primary care community health centers; Child and Family Services (oversight of 2 community umbrella agencies in Philadelphia), Early Childhood Education and Support Services, including the second largest HeadStart in Philadelphia, Southeastern Regional Key, and Nurse Family Partnership; K-14 Education, including Out-of-School-Time and a workforce and Associate Degree College; Early Intervention, including supports coordination through ChildLink, and intellectual disability service coordination through PersonLink and community partnerships; Juvenile Justice and Forensic Intensive Recovery; Research and Evaluation, including a ten county Household Health Survey; Community Credit Counseling; and 11 subsidiary corporations. Managed a budget of over 200 million (including affiliates) with a direct staff of fifteen, and bringing in over 100 Million annually of new business, through organic and inorganic growth.

November 2011 - **PUBLIC HEALTH MANAGEMENT CORPORATION** Philadelphia, PA

September 2015 *Chief Strategy Officer*

Provided day-to-day oversight, leadership and management of corporate strategy, business development and M&A for a nationally-recognized leading public health institute and complex health and human services organization and its foundation. Responsibilities included: Direct oversight over all of PHMC's development and operations (Child and Family Services, Early Childhood Education and Support Services, including second largest HeadStart in Philadelphia, Southeastern Regional Key, and Nurse Family Partnership; K-14 Education, including Out-of-School-Time and a workforce and Associate Degree College; Research and Evaluation, including a ten county Household Health Survey; Community Credit Counseling; and 12 subsidiary corporations. Managed a budget of over \$220 million (including affiliates) with a direct staff of twelve, and bringing in over \$100 million annually of new business, through organic and inorganic growth.

November 2011 - **PUBLIC HEALTH FUND** Philadelphia, PA

October 2016 *Chief Strategy Officer*

Oversaw and lead strategy, development and operations for a healthcare conversion foundation with over \$35 million in assets. Responsibilities included: Implementing the strategic grantmaking plan and growing the Foundation's asset base, and sustain and strengthen the financial management and investment performance.

July 2005 - **PUBLIC HEALTH MANAGEMENT CORPORATION** Philadelphia, PA

November 2011 *Vice President*

Had oversight over and provided operations support to affiliate organizations, including the National Nursing Centers Consortium, Health Promotion Council and regional emergency preparedness and served as account executive for the Convenient Care Association and Academy of Cognitive Therapy. Responsibilities included: program and business development, corporate, philanthropic and government fundraising, along with oversight of key management staff. Opened a Washington, DC office and was responsible for company operations in DC. Secured \$150 million in new business.

June 98 - **NATIONAL NURSING CENTERS CONSORTIUM** Philadelphia, PA

October 2016 *CEO*

Recruited to found, lead and direct a professional health care association, affiliated with PHMC which grew from 11 local health centers to a national representation of 500 health centers in the U.S. that serve over 3 million people in underserved communities. She is known for being an effective change agent, policy and health systems reform access to care advocate in the U.S. and globally. Grew NNCC's annual budget from \$85,000 to \$9 million. Responsibilities include: Assist government and foundations in insurance and benefits enrollment through InsurePA. Support universities, nonprofit community organizations and hospitals in developing and operating health centers, fundraising and program development strategies and evidence-based practice and quality care indicators for primary care. Represent health centers at all levels of government; gives regular public testimonies and speeches. Raised over \$400 million for the health centers. Worked with the U.S. Congress to define nurse-managed clinics in law under the Affordable Care Act law and authorized a \$50 million dollar federal program for the clinics.

- October 2006 – **CONVENIENT CARE ASSOCIATION** Philadelphia, PA  
Present *Executive Director*  
Was instrumental in developing and scaling the retail clinic business model and subsequently, recruited by Fortune 100 business executives to create, lead and direct a national trade association, comprised of companies, including Wal-Mart, Walgreens, Target, RiteAid and CVS/Caremark and major hospitals to support the growth and development of now 2100 private-sector run retail clinics that provide accessible, affordable, quality health care to over 20 million people annually. Regular keynote speaker at national and global healthcare innovation conferences. Select responsibilities include: Conduct business and strategy development, insurance and benefits enrollment and negotiations, corporate and pharmaceutical fundraising, state and national government relations, and local, regional and national media and public relations.
- June 09 - **PHILADELPHIA SOCIAL INNOVATIONS JOURNAL & LAB** Philadelphia, PA  
Current *Co-Founder and Publisher*  
Co-lead a volunteer-based social innovation-focused journal and business development lab, funded by local foundations and supported by local universities to feature regional entrepreneurs and non-profit organizations who have demonstrated how their social innovations are actively reforming the Philadelphia region in the areas of health care, education, government and arts and culture. The journal is now read by more than 50,000 nationally and internationally. The lab incubates dozens of social sector enterprise start-ups annually to be launched and scaled. To date ten enterprises have been created and more than \$5 million has been raised in philanthropic, government, angel and venture capital funds.
- September 12- **TEMPLE UNIVERSITY** Philadelphia, PA  
Current *Adjunct Professor, James E. Beasley School of Law*  
Teach a Policy and Regulatory Practicum Clinic.
- May 10- **UNIVERSITY OF PENNSYLVANIA** Philadelphia, PA  
Current *Adjunct Professor, Fels Institute of Government and School of Nursing & Guest Lecturer, Wharton*  
Teach and lecture Social Innovation and Social Enterprise, Social and Public Innovations and Leading Nonprofits in MPA Program and Wharton, and Health and Social Policy in Nursing Program.
- December 98 - **LA SALLE UNIVERSITY** Philadelphia, PA  
Present *Adjunct Professor, School of Nursing*  
Teach health policy, program planning and outcome evaluation in MPH Program.
- November 97 - **REHAB OPTIONS, INC.** Bala Cynwyd, PA  
June 98 *Vice President of Program Development*  
Turned around and oversaw operations of a geriatric health care organization. Developed, planned, and implemented new integrated primary health care, rehabilitation therapies and home care programs to seniors in the Philadelphia region. Responsibilities included: Development of contracts, policies, strategic and business plans. Administered and operated comprehensive integrated health care program to 300 senior citizens. Monitored fiscal health care regulations at all levels of government. Assured staff accountability to program goals and monitored quality assurance standards.
- February 95 - **PHILADELPHIA HOUSING AUTHORITY** Philadelphia, PA  
November 97 *Special Assistant/Chief of Staff to the Executive Director*  
Represented leadership on public and private committees/boards, such as the Mayor's Children and Families' Cabinet and Leadership Taskforce. Established and managed key partnerships with local universities, government agencies, and health and human service providers. Conducted ongoing policy analysis, analyzed budgetary implications, and examined financial impacts on all issues related to the Authority. Wrote key policies, speeches, briefings and requests for proposals. Secured \$26 million in federal funds to redevelop a housing site in northwest Philadelphia. Implemented and directed integrated health care program for 48,000 residents, including senior care, and established five on-site health centers. Created national license agreement for operating health centers in public housing.
- May 94 - *Executive Assistant to the Deputy Executive Director for Administration*  
January 95 Revised the Authority's Policies and Procedures Manual. Analyzed, reengineered and implemented Authority-wide computer system and training program.
- February 94 - **LOWER MERION TOWNSHIP** Ardmore, PA  
May 94 *Senior Management Research Analyst*  
Conducted Management Effectiveness Study for Township Manager and Board of Commissioners.

September 92 - **OFFICE OF THE CULTURAL ADVISOR TO THE GOVERNOR** Harrisburg, PA  
December 92 *Policy Analyst*  
Designed and implemented cultural programs, including fundraising and public relations. Analyzed, compared and reported on several states' cultural policies.

## EDUCATION

July 2007 **TEMPLE UNIVERSITY** Philadelphia, PA  
**James E. Beasley School of Law, Juris Doctor**

May 1995 **UNIVERSITY OF PENNSYLVANIA** Philadelphia, PA  
**Fels Institute of Government, Masters of Government/Public Administration**

December 1992 **SLIPPERY ROCK UNIVERSITY** Slippery Rock, PA  
*Bachelor of Arts in Political Science, Summa Cum Laude, Dean's List*

## SELECT PUBLICATIONS

Publishes in peer-review professional health care/legal journals and is a regular presenter nationally.

### Recent Books:

**Co-Author** of "Partnerships for Health and Human Services," Published by Springer Publishing Company in 2015.

**Co-Author** of "Nurse-led Health Clinics: Operations, Policy and Opportunities," Published by Springer Publishing Company in 2015.

**Co-Author** of "Social Innovation and Impact in Nonprofit Leadership," Published by Springer Publishing Company in 2014.

**Co-Author** of "Making Strategy Count in the Health and Human Services Sector," Published by Springer Publishing Company in 2014.

**Co-Author** of "Convenient Care Clinics: The Essential Guide for Clinicians, Managers and Educators." Published by Springer Publishing Company in 2013.

**Co-Author** of "Nurse-managed Wellness Centers: Developing and Maintaining Your Center." Published by Springer Publishing Company in 2009.

**Co-Author** of "Conversations With Leaders: Frank Talk from Nurses and Others on Front Lines of Leadership." Published by Sigma Theta Tau International in 2007.

**Co-Author** of "Community and Nurse-managed health centers: Getting them started and Keeping them going." Published by Springer House in 2005. Won Best Book Award by Springer in 2010.

## CONSULTING/ADVISOR

July 2010 – **CONSULTING** Philadelphia, PA  
Present Social Innovation, Impact and Entrepreneurship Consultant (clients today include: government, local nonprofits, private and philanthropic organizations in the U.S. and New Zealand and Australia government).

July 1998 – **U.S. DEPARTMENT OF HEALTH & HUMAN SERVICES** Rockville, MD  
Present *Primary Health Care Specialist Consultant*  
Provide technical assistance to and conduct grants reviews for the Bureau of Primary Health Care, Health Resources and Services Administration, and community-based primary care organizations.

July 2007 - **INDUSTRY TRADE ADVISORY COMMITTEE ON CHEMICALS,** Washington, DC  
February 2012 **PHARMACEUTICALS, HEALTH SCIENCE PRODUCTS AND SERVICES**  
Served as U.S. Presidential Advisor on behalf of the Commonwealth of PA for public health.

July 2000 - **CENTER FOR MENTAL HEALTH SERVICES, SAMHSA** Rockville, MD  
2005 *Consultant and State Mental Health Plan Reviewer*  
Conducted reviews of annual federally mandated State Mental Health Plans.

## FOUNDED/CREATED

Nurse-Managed Health Clinics and National Nursing Centers Consortium (serving 500 members)  
Retail Clinics and Convenient Care Association (serving 2100 clinics)  
Education and Health Solutions and blended learning cyber charter schools  
Philadelphia Social Innovations Journal ([www.philasocialinnovations.org](http://www.philasocialinnovations.org))  
Social Innovations Lab ([www.socialinnovationslab.org](http://www.socialinnovationslab.org)).  
Thirteen School-Based Health Clinics  
EdPlusReader™, a Cloud-based Phonics Game for people with literacy challenges

**FELLOWSHIPS/AWARDS**

2014 Women of Distinction Business Journal Awardee  
American Academy of Nursing Honorary Fellow, inducted in 2011  
2011 Women's E-News Healer of Health Systems Champion Awardee  
2011 St. Catherine Medical Clinic Fred DiBona Healthcare Access Advocate Awardee  
2010 Independent Sector American Express NextGen Awardee  
2010 Slippery Rock University Alumni Award  
2009 Drug Store News Champion Award 2008  
Leadership Inc. Regional Connector  
Fellow in the Philadelphia College of Physicians, inducted in 2007  
2005 Eisenhower Fellow  
2005 40 under 40 Philadelphia Business Journal Awardee  
2006 American Public Health Association Lillian Wald Service Awardee  
2002 AANP State Excellence Awardee  
2002 University of Pennsylvania Champion Awardee

**REGIONAL AND NATIONAL PROFESSIONAL ORGANIZATIONS & BOARDS**

Beck Institute for Cognitive Therapy Foundation, Trustee  
Health Promotion Council, Former Board Member  
Turning Points for Children, Former Board Member  
Clarifi (Southeastern PA Credit Counseling Agency), Former Board  
Member Education-Plus Academy Cyber Charter School, Former  
Board Chair  
The Forum for Executive Women, Member  
American and Pennsylvania Public Health Associations, Member